### Brian Cornell

**Chair and Chief Executive Officer** 

# **O** financial community meeting

#### **Our Unique Place in Retail**

#### **Consumer Engagement**

#### Traffic, Sales + Profitability

#### We have the scale, strategy and capabilities to make Target a long-term winner.

2019 2024







in growth over the last five years



#### largest Frequency player in U.S. retail





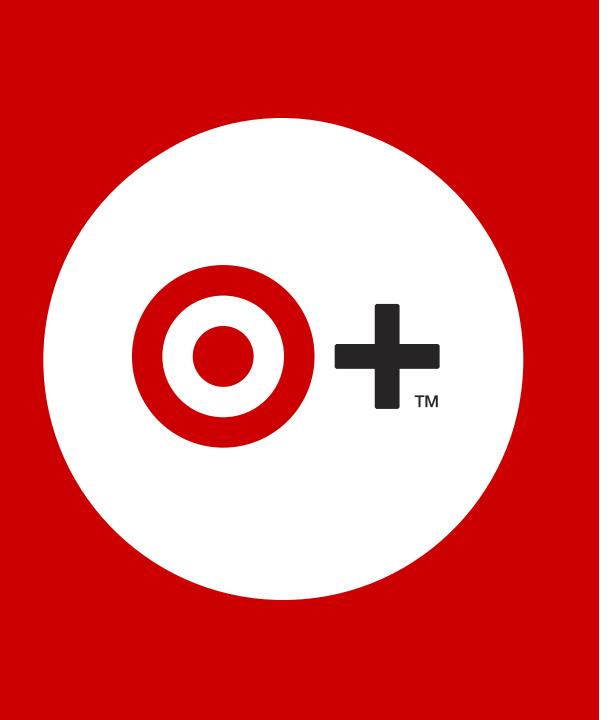


#### Accelerating Investments Across Our Discretionary Categories



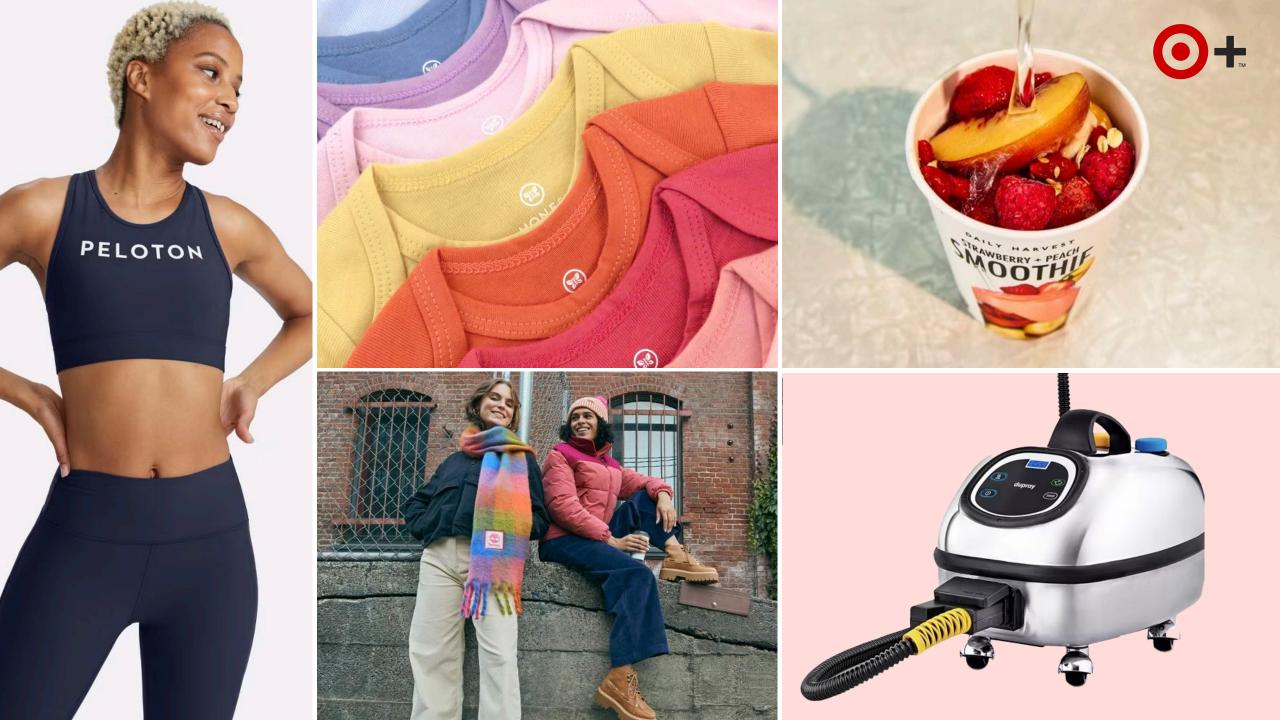
annual sales in Hardlines, Home and Apparel







in potential annual GMV within the next 5 years





## **350M**

more guest trips to Target in 2024 than in 2019

#### Marketing

#### Advertising

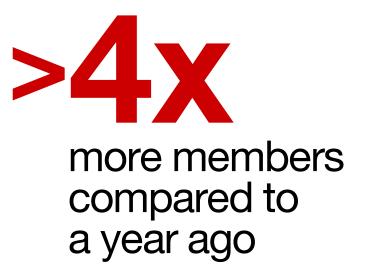
### Loyalty Benefits

#### **Digital + In-Store Experience**



#### Double-Digit Growth

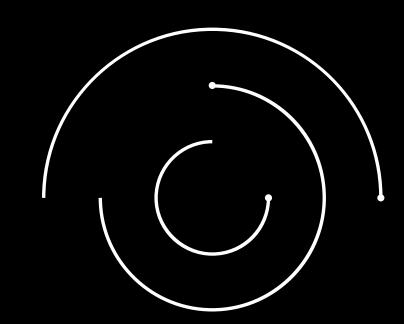
## **Ocircle 360**



#### OCITCLE 360. MARRIOTT BONVOY®







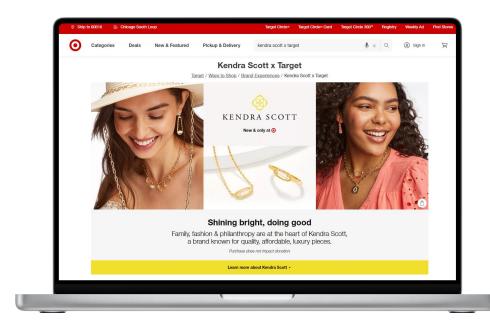
Roundel<sup>™</sup> Media designed by •



expected sales growth over next five years

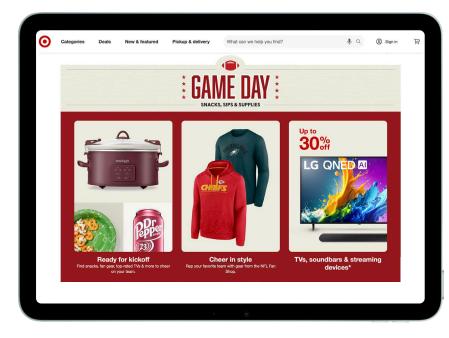


#### **Everyday Discovery + Delight**











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